

## A Checklist For OTR Success

Create more value for people
Have a clear and helpful onboarding process
Record audio and video content
Start a podcast
Have written content (blog posts, transcriptions, e-books)
Accompany each podcast episode with a blog post
Practice good SEO
Post video content on Youtube
Post video content on Facebook
Get speaking engagements
Screen/approve affiliates before taking them on
Encourage peer-to-peer contribution in your paid community
Hire a team to lighten the load
Have regular reporting of the key metrics in your business
Keep on learning
Have a presence on social media
Get an app made for your business

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